

IN THE COURT OF CHANCERY OF THE STATE OF DELAWARE

IN RE NYSE EURONEXT : Consolidated
SHAREHOLDERS LITIGATION : Civil Action No. 8136-CS

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Chancery Courtroom No. 12A
New Castle County Courthouse
500 North King Street
Wilmington, Delaware
Friday, May 10, 2013
9:34 a.m.

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BEFORE: HON. LEO E. STRINE, JR., Chancellor.

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RULINGS OF THE COURT FROM ORAL ARGUMENT ON PLAINTIFFS'
MOTION FOR A PRELIMINARY INJUNCTION

- - -

CHANCERY COURT REPORTERS
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6 -and-

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Ellyn L. Brown, Patricia M. Cloherty, George

Cox, Sylvain Hefes, Duncan M. McFarland, James

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1 APPEARANCES:

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11 and Baseball Merger Sub, LLC
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2 THE COURT: In a large record case
3 like this, it's, you know, not always clear what one
4 should do; but I -- I am clear what to do. And I'm
5 not going to, either, pretend that it's a procedural
6 context. It's not. This is a motion for a
7 preliminary injunction. It's not a motion for summary
8 judgment. It's not -- certainly not a post-trial
9 opinion. This is a provisional remedy that can be
10 granted in sparing circumstances when there's a
11 probability of success on the merits for the
12 plaintiffs and that the plaintiffs face irreparable
13 injury and that the irreparable injury they face is a
14 greater danger to them than the harms that would be
15 presented if an injunction was granted.

16 I don't think -- I -- I can't in good
17 conscience enjoin this deal on the current record.
18 I'll give you some reasons. They are oral reasons.
19 And one thing that's really important about transcript
20 rulings that people seem to be -- to lose sight of is
21 that judges give transcript rulings for a few
22 important reasons. One, if you don't give transcript
23 rulings when you can, you can't issue timely written
24 decisions in the other cases that require them, and

1 you can't make all the decisions that the interests of
2 justice require you to make when you're managing
3 cases. And you issue transcript rulings when you're
4 not making law.

5 There's another context besides not
6 making law that you issue them in. There's -- there
7 are situations where you're going to come back to a
8 case. I suppose I may have later -- it depends what
9 the plaintiffs decide to do with this learning.

10 You have another chance to rule in the
11 case, which is often why, when a judge denies a
12 dispositive motion, you know, if you have to assume
13 all the facts pled by the plaintiff as true and you
14 deny a dispositive motion, do you need to write an
15 opinion about people in the world based on a set of
16 hypothetical facts? No. You'll get a chance to judge
17 for yourself what you think the real facts are. That
18 doesn't mean they're the real facts, either. It's
19 just a human effort, but you actually do it on a
20 record. So oftentimes when you deny a dispositive
21 motion, judges don't write.

22 The other is when you don't have time
23 to give a written ruling. And if you don't have time
24 to give a written ruling, that's the least reliable

1 way to make new contributions to the fabric of the
2 common law. And they should be taken as provisional.
3 When people cite me back my transcript rulings, it's
4 like -- I'm, like, well, I -- who cares? It's, sort
5 of -- what you say, you try to do your best. You do
6 case-specific justice; but if you think that that's
7 an inhibiting effect because somebody issued a
8 transcript ruling at some point in time, it's not.

9 So I -- I issue that caveat because,
10 you know -- it's now become the new samizdat
11 literature. And that's really important in the Soviet
12 era because that's the only literature you could
13 really rely upon. We do do written decisions, many of
14 them. And our Supreme Court in particular does
15 decisions, and they're binding precedent. Like, I
16 can't set aside things like the Arnold-Bancorp by a
17 transcript ruling. It's not my idea of precedent or
18 respect for authority, and I'm not going to do that.

19 So that's a long way of prefacing with
20 saying here is some case-specific justice on a
21 particular motion that's a preliminary motion.

22 The big theory of the plaintiffs is,
23 first they say that Revlon applies. I don't believe
24 under the binding precedent of our Supreme Court

1 Revlon does apply. I think if you look at the Bank of
2 Boston case and if you put the Santa Fe case in, this
3 does not fit under the QVC change-of-control test.
4 67 percent of them, merger consideration is stock. In
5 the Santa Fe case, the Supreme Court held where --
6 that where the consideration was two-thirds stock,
7 Revlon did not apply.

8 For the reasons we've discussed in
9 colloquy, the Bank of Boston case suggests just
10 because a board is open to a possible cash deal does
11 not put them in Revlon mode. I will indicate I do
12 think if a board is in a situation like a solvency
13 situation or when a board has clearly committed itself
14 to an auction, a, sort of, current value-maximizing
15 mode, the fact that they come out with a auction --
16 out of an auction where most of what they were looking
17 for was current value maximization, they come out with
18 an all-stock deal that happens to be the highest bid,
19 I think it would be fairly odd not to impose -- you
20 know, subject folks to Revlon.

21 But, you know, I don't have to decide
22 that because that isn't the situation here. I mean,
23 really, the circumstances of the ICE approach are
24 really the kinds of circumstances that give rise to

1 stock-for-stock mergers that are not subject to
2 Revlon. This was a strategic overture. It was
3 originally premised as more of a market-to-market kind
4 of deal. And the fact that the NYS board actually
5 pressed for a substantial premium and didn't go into,
6 kind of, social negotiations about how many directors
7 they would get and where the headquarters would be,
8 where the quarterly meetings would be, who would be
9 the CFO in 2024, who would be the GC in 2036, would
10 Mr. Niederauer have a chairman emeritus status for a
11 decade, would Mr. Hessels, you know, be given some
12 sort of knighthood by European royalty, I don't think
13 that that gets you in Revlon, the fact that you
14 actually do the right thing. So I don't think that
15 Revlon applies.

16 Obviously it's a deal, and Unocal has
17 bite, and you can't have unreasonable deal
18 protections. And boards have to be open at all times
19 to doing what is right for their stockholders. I
20 think that's just the basic fiduciary duty of loyalty.

21 But the plaintiffs' Unocal -- and even
22 if Revlon applied, their Revlon claims don't, in my
23 view, have a reasonable probability of success on the
24 merits. The theory of the plaintiffs is that

1 Mr. Niederauer somehow is just heckbent for leather to
2 do a deal with ICE. It just doesn't -- there's no
3 resonance in the record of that.

4 I mean, for one thing, we start with
5 some mundane facts that are easy to forget. This is
6 the kind of board that institutional investors
7 supposedly dream of. 14 of the 16 directors are
8 independent. The chairman is independent of the CEO.
9 The deal that was done, the CEO didn't talk
10 compensation or his own arrangements until the end.
11 He refused to do that. He appears not to have been a
12 particularly good or, frankly, avid negotiator for
13 himself. He took a rather modest position, and he's
14 going to fade out. If he wished to be on television
15 and do that, he could have just suggested to the
16 board, pursue the stand-alone option.

17 The plaintiffs begrudgingly -- I think
18 not by intention, but they begrudgingly praise
19 Mr. Niederauer in this sense, of saying, "Well,
20 whatever they didn't like about him in the past, they
21 appeared to be executing their game plan pretty well
22 now. So if that was the case, what was the urgency?
23 Most of the compensation he gets out of this deal is
24 based on the price, and a higher price would give him

1 more compensation."

2 There's also -- so there's nothing --
3 there's nothing in this that suggests in any way,
4 shape, or form he got something special from ICE that
5 he couldn't have gotten from somebody else or a much
6 better deal.

7 Honestly, the best play for someone
8 like Mr. Niederauer would probably be something like
9 sell part or, frankly, sell to private equity. Best
10 deal for him is sell to private equity. That's their
11 mode, you know. They love CEOs a little bit more than
12 everybody else. And they didn't do that. And, in
13 fact, what did he do at ICE? Did he run into the arms
14 of ICE? No. Did they take their initial bid? No.
15 Did they take their next bid? No. And he -- what did
16 Mr. Niederauer do? He advised the board to tell them
17 no and to shut them down.

18 And, actually, as I discussed -- and
19 Mr. Kriner did an excellent job, which is
20 characteristic of him of making his point but being
21 very scrupulous with the record, which the Court
22 admires and respects very much -- the e-mail that the
23 plaintiffs talk about about Mr. Niederauer, which, by
24 the way, if it's true, that he likes to be in Davos on

1 TV, that distinguishes him from absolutely no
2 corporate executive in America and, frankly, no deal
3 lawyer can tell.

4 I mean, if -- you know -- by the way,
5 CNBC is in the hallway. You're all, like, getting
6 nervous; right? Who's going to be out there first?

7 Is -- that e-mail was not sent by CME.
8 It wasn't about resistance to a deal by -- with CME.
9 It was an e-mail by ICE expressing frustration,
10 because even when they had increased their merger
11 consideration to a huge level, NYS was still resisting
12 among key issues like the reverse termination fee,
13 which is incredibly important in this context as is
14 seen by the industry dynamic, the NYS not being able
15 to get its deal done with the Deutsche Bourse.

16 Frankly, the plaintiffs' suggestion
17 that somehow they could have gotten a deal done with
18 NASDAQ, I mean, that's, sort of, funny to me. I mean,
19 if you can't get a deal done with the Deutsche Bourse,
20 I don't think NY -- maybe -- at least -- at least
21 maybe in five years; but an NYSE, NASDAQ, the other
22 merger, the idea that was going to get regulatory
23 approval in two continents, pretty difficult.

24 So regulatory risk is real important.

1 The board got a lot more protection out of that from
2 ICE.

3 The clearing negotiations -- and we'll
4 get to that. But there's one in terms of Unocal.
5 There's no evidence in the record that presents a
6 barrier to any serious acquirer. They needed to be a
7 clearing solution. If the board was going to do this
8 kind of strategic transaction, the record seems to be
9 undisputed that it was difficult for them to do their
10 own clearing implementation because the customer
11 approvals and cooperation you would need would be hard
12 to get in the midst of proposing another deal. You
13 also had to deal with the regulators and getting
14 approval from them.

15 There's no dispute -- again,
16 Mr. Kriner's candor and -- and fidelity to the record
17 is admirable here; but that this is an issue of tens
18 of millions of dollars, if you actually are buying
19 someone out, you play Let's Make a Deal with ICE and
20 you buy them out of that contract or, frankly, you
21 just make clear to them they better be a great
22 clearinghouse, call the customers and everybody;
23 they're looking at you for 18 months. I would bet you
24 could probably play Let's Make a Deal. And for

1 everybody concerned, there would be an economic
2 solution.

3 But if you look at the things that
4 constitute under Unocal analysis an actual barrier to
5 the arising of a higher price offer, this just doesn't
6 rise to that. And the testimony of Mr. Duffy himself,
7 he says, "I looked at it first, and I thought, that's
8 not the issue. The issue here is the premium they're
9 paying."

10 So that issue of the so-called crown
11 jewel isn't there.

12 There's been a lot of talk about the
13 recommendation clause. I -- like the plaintiffs, I,
14 sort of, share the plaintiffs' high regard for these
15 sort of provisions. What I think is different than
16 the plaintiffs' view of the world is the view that I
17 have about my role as a judge. There is no set of
18 circumstances in the real world that requires me to
19 address this provision at this point in time. There
20 is no vote lockup that is connected to this
21 recommendation clause, such that anyone in the
22 position of CME would believe that there isn't a
23 chance for the stockholders to consider their bid. If
24 there was a vote lockup, it might be a different

1 circumstance. Even then, I think the defendants would
2 say, "Well, you'd still come forward with your bid,
3 and then you would litigate about it yourself."

4 And there is something to that. In
5 Revlon, Ron Perelman did not just put his own money
6 into a deal; he actually hired his own lawyers. By
7 the way, the same lawyers who advised CME.

8 So people who have real money are
9 actually capable of hiring lawyers to litigate about
10 these things themselves.

11 If there was a set of circumstance in
12 which a real condition was on the table that could,
13 arguably, be affecting the recommendation of the NYS
14 board but for this contractual provision and someone
15 was going to litigate about it, that's really the
16 context in which this Court should consider granting
17 an injunction. I'm being asked to grant an
18 injunction. I'm not in a -- a declaratory judgment
19 about the validity of a provision.

20 Something else is very important here,
21 and I think we adverted to it in colloquies on both
22 sides -- on several sides.

23 Sometimes when you accede to a
24 contractual provision, you're not acceding to that

1 provision at all because you think it in isolation is
2 a sound provision or even one that you think is
3 intelligent in any circumstance. You're acceding to
4 it because the other side of the negotiation is
5 demanding it and you say there's parts of this meal
6 that are really tasty and there's parts that are
7 unsavory.

8 But if it turns out that the little
9 part that's unsavory, you can swallow real quick and
10 then there's a delicious bone-in, 28-ounce rib eye
11 perfectly prepared, grill marks, Pittsburgh rare,
12 totally grill marks but nice pink, warm center, and
13 that's what your stockholders get in order if you
14 swallow this thing and you realize that if you swallow
15 this thing, if somebody has actually a 48-ounce rib
16 eye, equally well-prepared but with a jumbo lump
17 crab cocktail to start, plus a delicious ice-cold
18 martini, you get to have that, if it's better, yeah,
19 you might just take down the little pill. And you do
20 that because what you're saying there is -- this is
21 where you get the severability clause.

22 Now, there is the bilateralism that
23 Mr. Frawley introduced. That's an interesting
24 dynamic, but I think it actually makes the point even

1 more, because there -- you've -- the board's decision,
2 in terms of its fiduciary judgment in dealing with a
3 contract, can't be just isolated provision by
4 provision. And in terms of what the NYS board got in
5 the overall contract with ICE, I cannot conclude
6 probabilistically that there's anything that
7 constitutes a breach of fiduciary duty.

8 The substantial price that was
9 procured, the substantial regulatory risk protection
10 in the form of a very substantial reverse termination
11 fee, the clear attempts to make sure that the clearing
12 arrangements were sound and that -- I understand that
13 they change if the deal goes away; but there's no
14 argument, really no basis in the record to conclude
15 that they're worse than market. Those evidence the
16 effort by the board to get a -- the best deal it could
17 for the stockholders. And that is really the core
18 duty, even if Revlon applies.

19 And so I can't in this context take a
20 hypothetical about conditions that the plaintiffs
21 don't suggest even exist, which is someone in the real
22 world making an offer for part or all of the business
23 -- or no. Part is their thing because you can't
24 make -- the European derivatives and make it the

1 basis of an injunction. And no, I'm not willing -- I
2 don't have the intellectual confidence, nor do I have
3 a bank account to put behind it, you know, what would
4 happen when you pick out a deal. I am more skeptical
5 than perhaps some judges about the ability to pull a
6 thread in a merger agreement and still bind the buyer.
7 I think judges have to be mindful of that risk. And
8 that's part of why -- and, especially, again, when you
9 don't have an actual offer on the table. It's one
10 thing to issue an injunction if somebody in the real
11 world were making an unconditional offer to buy the
12 company or to buy part of the company. The
13 injunction -- and when they seek an injunction, you
14 can actually seek -- think about an injunction bond or
15 something like that against them.

16 Here, all the risk is taken by the
17 stockholders who are free -- this, again, gets to the
18 situation, 4. -- there's nothing here in the world if
19 CME comes back with an offer of \$7 billion for the
20 European derivatives business by the end of the
21 business day. If they're on CNBC while we speak, if
22 Jim Cramer says booyah to that offer, there is
23 nothing, regardless of the recommendation made by the
24 NYS board, there's nothing that precludes anybody from

1 voting this down, nor is there anything that precludes
2 CME from hiring the very able litigators at the big
3 firm that they supposedly consult, to actually bring a
4 real lawsuit and to themselves seek a real-world
5 injunction based on a real set of facts.

6 I'm not going to get into a
7 hypothetical one. I don't think it's an appropriate
8 role for the Court, despite the fact that I share the
9 plaintiffs' skepticism that contractual promises to
10 lie in the future have any real commercial utility.
11 I'm not sure what buyers think they're getting by
12 creating litigable risk about their deals. But, you
13 know as Mr. Savitt points out, we have only the window
14 into the case that we have. And the world is a
15 dynamic place, and there are other circumstances where
16 such a freaky promise may make sense. And I'm just
17 not going to judge it.

18 In terms of the whole idea of the CME,
19 was there some sort of -- is this deal tainted by a
20 breach of fiduciary duty because of something about
21 the interactions with CME, that's where I just think,
22 unfortunately, for the plaintiffs, really cool
23 potential facts don't always come to fruition.
24 There's nothing about the record that suggests that

1 Mr. Duffy doesn't know how to play this game, in the
2 sense of if he knew -- if he was seriously interested
3 in making a real overture that was based on a real
4 desire to engage in an M&A transaction with NYS, that
5 he did not have the opportunity to do that free and
6 clear of any deal protections. And that's one thing
7 that is forgotten often in dynamics, which is when you
8 have a look before deal protections, you're in a
9 more -- you're in a poorer position to claim that you
10 are inhibited by them.

11 Mr. Duffy's job, as the CEO of CME, is
12 to help CME kick butt. When he was meeting with
13 Mr. Niederauer, Mr. Niederauer met with him.
14 Mr. Niederauer is absolutely right to be cautious.
15 NYS is engaging in a major strategic initiative to do
16 its own clearing. Mr. Duffy's testimony is so
17 humorous -- I mean, it really -- I mean, the guy is
18 good at what he does. He says basically that "We
19 proposed" -- "We said" -- "We proposed that if he had
20 any interest in doing a commercial arrangement with
21 clearing in Europe, that we would be interested."

22 So he causes to have a meeting with
23 Mr. Niederauer and then says to Mr. Niederauer, "If
24 you have any interest in us doing a commercial

1 arrangement with clearing, you know, let us know. The
2 ball's in your court. I put the ball in his court.
3 Right. So you asked me to come to a meeting to tell
4 me that if you want to do something with commercial
5 clearing in Europe, which, by the way, we know you've
6 announced a major initiative to do the clearing for
7 yourself. You know, ball's in your court, pal."

8 Now, he says from his 33 years of
9 experience that when somebody proposes a very specific
10 -- frankly, I wouldn't call it -- if you want to --
11 like, the level of economics firms are as, like,
12 microeconomic -- let's assume firm-level transactions
13 here are macroeconomic. Like, did he want to supply,
14 like, pencils to the European clearing operations?
15 What everybody knows in 33 years, that if you go to,
16 for example, the head of the GM and say that you want
17 to supply -- you want to supply rubber to the tire
18 manufacturer, that means you want to buy all of GM.

19 That's what Mr. Duffy says; right?
20 That everybody knows that when you talk about a very
21 specific targeted thing, it means you want to buy the
22 whole thing.

23 Well, he knew Mr. Niederauer didn't
24 get the message. And when he meets him in December,

1 he, sort of, says, "Well, you know, we might want to
2 buy" -- "do the some or the whole." He says he felt
3 like he wasn't being allowed to talk; but
4 Mr. Niederauer just raised concerns but, sort of,
5 didn't say anything.

6 Well, again, who asked for the
7 meeting? Duffy. I'm sorry. When you make -- one of
8 the things that you always have to realize when you do
9 business, negotiate legislation, do anything like
10 that, you got to think how most people think in the
11 world. And if you're Niederauer looking at Duffy and
12 Niederauer is talking to Bednar and Moelis, who didn't
13 just fall off a vegetable truck, Duffy, if he's got
14 something to say, is supposed to say it. He's the one
15 asking for the meeting.

16 When people ask for meetings and they
17 don't say the role, it's natural for people to infer
18 that they're playing games, that they're trying to
19 extract information about you, especially when they're
20 your competitor.

21 Now, of course, it turns out that
22 there was a very good reason why Mr. Duffy didn't say
23 anything. Why? Because he didn't have any Eric
24 Cartman. He never even bothered to go to his board.

1 Now, I think the Skadden firm will be
2 very -- I'm an alumnus of the Skadden firm. They will
3 be flattered to know that it's more important for a
4 CEO to talk to Skadden about some issues of regulatory
5 risk than to go to a board. I think traditionally, as
6 a Delawarean about corporate law hierarchy, we tend to
7 think CEOs should go to their board and get actual
8 authority to make an M&A overture. Mr. Duffy seems to
9 believe his legal service provider is not as important
10 as the board, because when he was asked about whether
11 he put any terms or conditions or anything even around
12 the thing, he said, basically, "Heavens, no, I didn't.
13 How do I do that?"

14 "In the entire autumn where I was
15 playing games with Niederauer, the one group of people
16 I never bothered to engage and to discuss whether we
17 could buy something, like, a multibillion-dollar
18 European derivatives thing or, frankly, the world's
19 most -- still most famous stock exchange, the one
20 group of people I never bothered to actually discuss
21 it with, in even a passing way, would be my own board
22 of directors. And having not talked to them, when I
23 met with Mr. Niederauer in December at our second
24 meeting, just really hadn't had anything to say but I

1 was willing to listen to anything of Mr. Niederauer,
2 who didn't ask for the meeting, had to say to me."

3 I mean, I don't know about any of you;
4 but being called to a meeting by someone else who then
5 says, "Well, what do you have to say?," that would --
6 that's kind of an annoying thing. "Well, wait a
7 minute. This is your meeting."

8 And so I'm not -- when I look at --
9 what was the report about? Mr. Hessels' deposition is
10 unfortunate. It is. But I don't see the conspiracy.
11 I don't get it, because there's the October thing,
12 which I actually think Mr. Niederauer was more
13 forthcoming with the board than Mr. Duffy testifies
14 that he was with Mr. Niederauer. Mr. Niederauer
15 teased "They might be sniffing around to buy the
16 European derivatives business." If you read Mr.
17 Duffy's thing, he doesn't come close to saying that he
18 actually even had the gumption to say those words.

19 There's e-mails continually by
20 Niederauer to the two major bankers. Again, I'm not
21 saying that bankers, you know -- that just telling
22 your bankers is always the thing, but he's telling two
23 independent bankers, very senior bankers. He's
24 telling his head of M&A. I don't see any reason to

1 doubt that he did tell Mr. Hessels.

2 And I have to say to the plaintiffs, I
3 mean, the reality is when you have a structure like
4 this, where the CEO is not the chairman of the board
5 and the chairman of the board is an independent
6 director, if the CEO talks to the chairman of the
7 board, the chairman of the board, it's really kind of
8 his call about how far to take it next. I think it
9 would have been cleaner.

10 I think it's a good learning lesson to
11 document this in some way and put on the table that
12 there was another approach; but I'm trying to figure
13 out what you would expect -- the way the board minutes
14 would read is, "Duffy called us again. Seems to be
15 poking around to get under the tent. Told him if he
16 had something to specific say. Told him the same
17 thing since in October. He never said anything."

18 That's what it would say. Is that
19 material? I think there's a long line of securities
20 disclosure law that says that doesn't even get -- come
21 close, that when companies have an NDA with somebody
22 and a confidentiality agreement in place and they're
23 negotiating and sharing nonpublic confidential
24 information, you don't necessarily have to disclose it

1 unless you have an agreement.

2 And what's even more is, I don't see,
3 again -- there's no indication -- I don't think it's
4 fair for Mr. Niederauer to say, given these kind of
5 dynamics put people's reputational risks in play, I
6 don't see anything on this record that
7 probabilistically leads me to believe that
8 Mr. Niederauer did anything but try to do what was
9 best for his stockholders. He can't go away and give
10 -- you know, give away the trade secrets to a
11 competitor.

12 And making it even more real is,
13 Mr. Duffy, again, I think his deposition is admirably
14 candid. I'm not critical of him in any way, shape, or
15 form. It's a real authentic deposition by a real
16 sophisticated person. The least, though, credible
17 part of it is where he suggests he somehow couldn't
18 get words out of his mouth, that somehow Niederauer
19 was keeping him from talking. I doubt the meeting was
20 that long because there wasn't that much to say.
21 Niederauer was actually in a position where any
22 faithful board of directors and investment bankers and
23 lawyers would have told him to be very careful about
24 you talking. You listen. Chuck Duffy knows that.

1 His supposed advisors at Skadden know that. It was
2 Duffy's call to talk. Duffy says Niederauer was
3 keeping him from talking, except then Duffy is a very
4 candid guy. He seems very straightforward. His
5 deposition is admiral. When he's asked about really
6 why he didn't say anything, he was honest. He didn't
7 have anything to say. He had no offer to make, no
8 authority to make it, no terms in mind.

9 Now, then, was he inhibited by deal
10 protections? No. Why? Because he came out of the
11 meeting and said, "I think Niederauer's being cautious
12 because I think they're cooking something up. I get
13 the sense that they're doing something real that we
14 probably won't like because if they like it, that
15 means it's bad for us." Right? "If it's good for NYS
16 stockholders and it makes them more competitive,
17 that's bad for us."

18 Does he call his board? Does he do
19 anything? No.

20 So it goes public. And, by the way,
21 in M&A time, he had plenty of time. Could he have
22 screwed up this deal by sending in a Build-a-Bearhug
23 letter? Yeah, he could have. December 17th he sends
24 in a serious expression of interest. Would that have

1 delayed the process? Undoubtedly so. He knows that.
2 Certainly Skadden would have told him that they could
3 have. But he didn't do anything. And then when the
4 deal comes out, he looks at the clearing arrangement.
5 Is that the inhibited? No. What is? The price. He
6 didn't want to pay that price.

7 So, I mean, it was an admirably candid
8 deposition. The problem from the plaintiffs' side,
9 for all the reasons they thought it was cool -- and I
10 agree with them. That's where I would have searched,
11 too -- is did they somehow fend him off. There's no
12 indication of Niederauer thought he was going to get a
13 better deal for himself from ICE than from CME. He
14 didn't get any great deal from ICE. He met with them
15 twice. He informed the key bankers. Could they have
16 minuted it? I guess they could have; but that is not,
17 in my view, the stuff of which a determination that
18 someone reasonably -- with reasonable probability
19 breached their fiduciary duties is made.

20 For that reason alone -- too, I'll
21 deal with the disclosure point -- what would you
22 disclose? I just don't get what would be disclosed.
23 That a strategic competitor was messing around in the
24 fall, not acting like a serious M&A bidder, appeared

1 to be seeking out information, never made a specific
2 proposal, was so unserious that he never sought
3 authority from his board. That doesn't come close to
4 changing the mix of information, except if you think
5 the mix of information needs to be changed to confirm
6 that CME really did not have a serious interest as an
7 acquirer in the autumn of 2012. I don't think that
8 that changes the mix of information.

9 So on the key merits determinations, I
10 don't think there's a probability of success on the
11 merits. The plaintiffs have admirably focused today
12 on these issues. There are some other disclosure
13 things. I don't find any of the disclosures about
14 Perella Weinberg disturbing.

15 And I also -- I understand that
16 there's some view that nobody in the world is ever
17 supposed to know anything that was outside the
18 original proxy statement. The key information about
19 Perella Weinberg, the fact that they'll get, you know,
20 incentive competition if the deal goes through is
21 disclosed. I also don't find their arrangements that
22 troubling. It indicates that if they sell something
23 less, it will be subjected to discussions. In the
24 banking world, that doesn't mean you don't get any

1 fee. If they sold the European derivatives business
2 for \$6 billion, I would suspect that they would get a
3 very healthy fee. It would probably not be as big as
4 selling the entire company, but it would be pretty
5 cool. And it would also be Miley Cyrus pretty cool
6 that you would still have the ability to represent the
7 remaining entity and the possibility for future
8 investment banking work.

9 Now, the key information I'm saying, I
10 don't get the Morgan Stanley claim, the fact that
11 Morgan Stanley is representing the NYS about some sale
12 -- some possible purchase of part of another business.
13 I don't know how that provides them with any material
14 insight that they wouldn't have had. The main thing
15 that they would have material insight into NYS about
16 would be that they represent NYS in the sale of -- the
17 potential sale of the whole enchilada to Deutsche
18 Borse. And that seems to have been fairly well
19 disclosed.

20 So I don't see any allegation by the
21 plaintiffs of a piece of information that is missing
22 from the mix that is material or a misstatement.

23 And that is also true of the
24 description of the Company A. Again, I have a

1 fundamentally different view of the world than perhaps
2 plaintiffs have. But when it's disclosed that
3 Company A made a proposal and they never improved it,
4 that's true. I know plaintiffs seem to think if
5 somebody -- if you reject something at 27, that you
6 have a duty to put a specific -- not only do you have
7 a duty to reject it at 27, you have a duty to put a
8 specific number that you would accept on the table.
9 That can be a contextually nonstupid way of
10 negotiating. It can be.

11 Often in the -- in the initial stages
12 of a deal, I think a lot of seasoned negotiators would
13 say "Not at the first level. Somebody expresses an
14 interest at 27, your best move is to say 'Doesn't come
15 close to getting there.'" You don't tell them what
16 does. You make them come back."

17 And, frankly, that seems to have been
18 how it went down with ICE. And if the first time when
19 ICE comes at no market, if you had said 30.24, you
20 might not be at 33, because sometimes that second bid
21 is a lot higher than you expected it would come in,
22 but you don't know that if you've already -- the
23 plaintiffs' bar -- and I remember the old "cap the
24 market price," that once you put the price out there,

1 well, that's also in the negotiating dynamic.

2 So with respect to Company A --
3 honestly, I'm not going to talk about what they are.
4 But the -- the record rings true that Company A is the
5 kind of company that they'll come in and talk turkey
6 with you and they'll say, "A deal makes sense at this
7 level. If that sounds good to you or around that
8 level, we'll talk. If you're talking materially
9 higher than that level, that's just not the kind of
10 buyer that we are. We don't do that. We don't play
11 games. We don't" -- "We're not dying to buy anybody
12 in particular."

13 And so the rendition that's in the
14 proxy statement, to me, on a probabilistic level,
15 rings true. And -- and so for all those reasons, I
16 don't think on the merits the plaintiffs have
17 satisfied.

18 On the balance of the harms, the
19 stockholders have the free ability to choose for
20 themselves this deal. There's no vote lockup. I
21 don't believe there's any inhibiting deal protection.
22 And, thus, to my mind, the balance of the hardships
23 weighs entirely against taking it out of the people
24 whose actual money is at stake and having a judge

1 enjoin this.

2 And so for all those reasons, I'm
3 going to deny the injunction.

4 I appreciate the skillful advocacy on
5 the other side. Particularly, it's always the hardest
6 to be on the losing end of these things. And it's
7 hard for me as a judge, when I see excellent lawyers
8 who engaged in advocacy, have to go home. I hope the
9 spring weather is some consolation. And in terms of
10 the plaintiffs losing, the actual plaintiffs are
11 stockholders. And at least the price of the deal
12 seems to have gone up some from when the briefs were
13 originally drafted.

14 So have a good week, everybody.

15 ALL COUNSEL: Thank you, Your Honor.

16 (Court adjourned at 12:42 p.m.)

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CERTIFICATE

I, NEITH D. ECKER, Official Court Reporter for the Court of Chancery of the State of Delaware, do hereby certify that the foregoing pages numbered 4 through 32 contain a true and correct transcription of the rulings as stenographically reported by me at the hearing in the above cause before the Chancellor of the State of Delaware, on the date therein indicated.

IN WITNESS WHEREOF I have hereunto set my hand at Wilmington, this 13th day of May 2013.

Official Court Reporter
of the Chancery Court
State of Delaware

Certificate Number: 113-PS
Expiration: Permanent